

THE CHAMBER CONNECTION

2ND HALF 2022 | 83rd YEAR

— PLATINUM —



— GOLD —



Pell Wealth Partners
 Ameriprise Private Wealth Advisory Practice



— SILVER —



It feels like we just flipped in to Warwick with our official guides but here we are getting ready to prepare the 2023-2024 Warwick Valley Official— the premiere way to share learn about all of the fun activities, accommodations, places to shop, eat and drink in the Warwick Valley! We want to showcase all of our incredible and dynamic businesses throughout the Warwick Valley and we need your help to do that. Send us your ads and be a part of the guide that gets over 30,000 people around our wonderful area! More information is available on our website or by emailing info@warwickcc.org



Opinions expressed by newsletter participants do not necessarily reflect those of the Warwick Valley Chamber of Commerce.
 25 SOUTH STREET, WARWICK, NEW YORK 10990



Elizabeth K. Cassidy
Principal, The Law Office of
Elizabeth K. Cassidy PLLC

PRESIDENT REPORT

I have had the privilege of serving on the Chamber's Board of Directors for eight years, serving as President the last two. Despite that time, however, I had very little understanding of how much work goes into organizing Applefest. Sure, I had volunteered to help the day of, but I never saw what happened behind the scenes. This year, I joined the Applefest Committee and quickly realized that it "takes a Village." I realized that the coordination with our partners, including the Community Center, Law Enforcement, the Village of Warwick, the DPW and our suppliers, involves thousands of pieces all of which must fall perfectly in place to have a successful Applefest. From food and craft vendors, to parking, to trash removal and port-a-potties - take away just one of these pieces and Applefest falters. Despite all the struggles of increased costs, hesitancy by vendors and the public due to the COVID-19 pandemic, and a complete change in Chamber staff, the Committee, over hundreds of hours put the Applefest puzzle together one piece at a time to create a wonderful event. To all of you I say thank you. I particularly want to thank our coordinators Crissy Hohmann, Connie Hegner, and Carole Redner; our Chamber Staff, Stefanie Keegan and Karen Wintrow; Chief John Rader and all of our law enforcement partners, Garrett Durland, Sarah Armand, Olivia DiCostanzo, Wayne Patterson, Kerry Malone Demetroules, and Gabriel Jasmin who together with the rest of the Committee made Applefest a success.

It has been truly an honor to serve this wonderful organization for the past two years. I did not do this alone. There were hundreds of calls to fellow board members as to the best way to approach any given situation.

To you, I say thank you. To my doers, those who move mountain and earth, (and you know who you are), I am forever grateful for your time and effort. I particularly want to thank my staff, Celeana Cotto and Francis Bachmann for all of their efforts. In closing, I urge each of you to actively engage with the Chamber and the community at large. Speaking from my own experience, I can assure you that to get the most out of the Chamber, you must be an active member. Attend events, get out and be seen and be heard. Only by being active, your presence, and your business have an opportunity to grow.

With that, I thank you.



STEFANIE KEEGAN

Executive Director of the Warwick Valley Chamber of Commerce

EXECUTIVE DIRECTOR

Dear Chamber Members,

I am so excited to have started my journey as Executive Director of the Warwick Valley Chamber of Commerce. Having started in late August right as we were gearing up for Taste of Warwick and Applefest was very exciting and I got to learn a lot very quickly and appreciate everyone who has been so integral in making these events huge successes for our community. Our annual member celebration at Red Tail Lodge was truly wonderful and it was so nice to get to meet so many of you in person and celebrate the wonderful business community here in the Warwick Valley. We have such a vibrant and thriving community it gives me immense excitement to be part of and to be here to support our local businesses. I want all of our members to know that connecting with you all and hearing your needs and wants from the chamber is very important to me. We have a bright future ahead and I am looking forward to collaborating with all of you.

Please feel free to call, email or come by the caboose to chat more! Stefanie Keegan



KAREN WINTROW

Business Manager

If you have an idea for a program or wish to hold a mixer at your business, please reach out to the **Caboose 845.986.2720**



Janine Dethmers
Corporate Impressions
Program Committee
Chair of the WVCC

THE ART OF BUSINESS ETIQUETTE

By Janine Dethmers, Programs Committee Chair

Since we live and work in such a highly technical society, it is more important than ever to get out of the office and get social! Developing a great rapport with your professional associates is a fine art - it takes practice, diligence and patience. There is no better way to practice than by 'working the room' at a business mixer. The following are a few tips to help refresh your etiquette.... 1) Know Your Role - Knowing the type of event you are attending is key to your social strategy. A mixer is typically an informal gathering and the purpose is to mingle. 2) Dress the Part - Err on the side of caution and overdress a bit (you can always edit out that sports jacket later). 3) Execute Your Goal - Step out of your comfort zone and introduce yourself to others. Remember it is never a bad idea to schmooze, but no one likes a brown noser. 4) Be Modest & Mingle Appropriately - Keep food/drink in your left hand to shake hands with your right. Ask open ended questions, listen attentively and move on gracefully. 5) When it's Time to Depart - Thank everyone around you including the host. Consider writing a handwritten thank you note to the host and sending emails to new contacts expressing how great it was to meet them.

The programs committee strives to provide a well-rounded social calendar, spread commerce to varying host sites and to also meet the demands of varying work schedules. Here's a look at what we've been working on: Past Events: We concluded our fall social season with an After-Hours Halloween Mixer at DUBCO Acres (Destination Unknown Beer Company) in October, our 83rd Annual Membership Event The Best of The Warwick Valley - A Red Carpet Affair at Red Tail Lodge with great music provided by Christopher Ford Party Mix in November and a Holiday Mixer at Barrel 28 in December. Thanking all of our gracious hosts for pulling out all the stops to ensure our Chamber members and friends had the best of times! Upcoming Events: Our next Espresso Mixer will be at LaViano Jewelers on January 11, an After-Hours Mixer at Boneyard Cantina on February 15, and an Espresso Mixer at Rhinebeck Bank on March 1. Remember, guests and non-Chamber members are always welcome to join in for any and all of our events, so be sure to spread the word and invite others to join us.

If you are interested in hosting a Chamber event or would like to pitch an idea, contact Programs Committee Chair **Janine Dethmers at Corporate Impressions via jsdethmers@gmail.com or 845-988-7193.**



THE LONG AND SHORT OF IT

From the Chamber Ambassador Committee

Valerie K. **Zammitti**, JD, MBA, LLM of Zammitti Law, PLLC Ambassadorship Chair of the WVCC

We are each responsible for our own success, as well as our failures. However, most think of failures as a bad thing. They are not! Failing at something means you've pushed yourself out of your comfort zone to try a new path. Sometimes it doesn't work but continuing to try creates greatness. Recently, a colleague suggested that I start making educational videos on social media. This was not something I have ever done before. Sure, it was a little awkward at first, but now I've grown to enjoy this type of educational outreach...and the discussions it creates among interested community members. As business owners, we have something we can teach others. Use those skills in a new way to reach out to others. It will come back ten-fold!! Our Mission: The ambassadors of the Chamber shall identify methods to support existing members and create valuable connections with new members to ensure continued involvement with the Chamber for the increased success and betterment of all members.

2023 BOARD OF DIRECTORS

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VALERIE ZAMMITTI

Zammitti Law, PLLC

Board Meetings are the 1st Friday of every month Contact the chamber office if you're interested in attending.

Should You Consolidate Retirement Accounts?

if you've been working for many years, you may have accumulated several retirement accounts such as IRAs and 401(k)s. But you might find it advantageous to consolidate these accounts with a single provider. Having all your accounts in one place may help reduce the confusion and clutter involved with keeping track of tax documents, statements, fees, disclosures and other important information across multiple accounts. And by consolidating accounts, you'll avoid the possibility of forgetting about an old retirement plan. It's surprising, but many people do indeed abandon accounts. Also, when you place all your retirement

accounts with one provider, you'll find it easier to maintain a unified investment strategy and to rebalance your portfolio as needed. And it's possible a new provider may even offer some new investment options. Finally, when you reach 72 and start taking required withdrawals from your 401(k) and traditional IRA, you'll find it easier to calculate the right amounts when you've consolidated all your accounts. So, if you do have multiple retirement accounts, give some thought to consolidating them. It may save you time and hassles while also helping you manage your retirement income more effectively.

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Edward Jones
Ryan O'Leary,
Edward Jones
financial advisor
845.987.7220
Member SIPC

Say 'Whoa' To Snow Before Snow Says 'Whoa' To Yo.

Check your tires for snow season at South Street Tire and Auto in the heart of Warwick.

South Street Tire offers this season's snow tire specials from Goodyear, Nokian, Kelly, Vredestein, Cooper and Mastercraft. Don't wait. Order your snow tires sooner than later, so they'll be on your car or truck before the first snowflake falls. Let the tire pros at South Street Tire make this driving season safe for you and your family. We serve fleet vehicles, too. Open Monday to Saturday. **Call for an appointment, 845-986-5001.**



THE RHINEBECK BANK

Warwick team and family members participated in the village's National Night Out celebration on August 2 in Memorial Park. Branch Manager Reshma Bhoopersaud, Universal Banker Joseph Mazeski and Vice President/Area Retail Leader Nicole Tompkins enjoyed meeting Warwick residents and passed out gifts to all who stopped by their table. A number of people inquired about Rhinebeck Bank's Express Business Loan program.

Credit decisions are made in one business day on loan applications up to \$250,000 for new or used equipment and vehicles.

For details, contact Reshma in the Warwick branch at 62 Main Street.

Consider Becoming A Corporate Sponsor!

Our Corporate Sponsors receive recognition throughout the year in print and electronic marketing and at Chamber events making it a smart and economical marketing investment! With sponsorship levels from \$1250 to \$7750, there is an option for every business to expand their reach in the Warwick Valley market.

Email info@warwickcc.org or call 845-986-2720 to learn more.



Applefest Is Back In A Big Way!

We were so excited to be able to host our **32nd Annual Applefest on October 2 in downtown Warwick**. Food and craft vendors lined the streets, musicians and entertainers filled three stages, and our local businesses were filled with visitors. As with all of our events, they wouldn't be possible without our dedicated committee, dozens of volunteers, the Village and Town of Warwick, and our generous sponsors. We'd like to extend our deepest appreciation to the following businesses for supporting the return of Applefest. Gold: Access Supports for Living, Myles Wealth Management, Orange & Rockland, Price Chopper, St. Anthony Community Hospital, UrbanXtracts, WALL Radio, Warwick Valley Apple Trail. Silver: Aetna Medicare Solutions, Circuit Clinical, Great Gorge Golf Club, Hudson Sports Complex, Mountain Creek, Pell Wealth Partners, Seely & Durland Insurance, ShopRite. Bronze: Edward Jones, Law Office of Elizabeth K. Cassidy, PLLC, Mechanical Rubber, Noah's Ark, Orange Bank & Trust, Rhinebeck Bank, Warwick Valley Telephone.



HAVING HEAVY THOUGHTS ABOUT YOUR WEIGHT?

Consider shedding weight with exercise. That's right: Shedding weight. If you lose your keys, you hunt for them. If you lose weight, you don't want to go after it. Personal Trainer-Physical Therapist Dr. Manuel Arruffat reminds Warwickians shedding excess weight will help you feel better and stronger. Dr. Arruffat's Fysioplusondemand.com offers free exercise videos, plus his specialty is in-home physical therapy.

Medicare accepted. Shopping for the perfect gift: Personal training with Dr. Manuel Arruffat. Exercise and wellness especially for young people over 50. Call, 845-390-1625.
845.390.1625 Visit Fysioplusondemand.com.

Rooster Tees, LLC

TEE SHIRT EXCELLENCE

In the midst of wrapping up our busy season, we would like to thank everyone for a wonderful 2022. If you aren't one of our trusted customers already, January and February would be the best time to start that process. For your next milestone, consider screen printing and embroidery done on-site at Rooster Tees. Email us at info@roostertees.com.

A healthy and prosperous New year to all of our fellow Chamber members!

Rooster Tees, LLC 1 Kavalec Ln Warwick NY, 10990
Tele: 845.987.1133 Fax: 845.987.8797
www.RoosterTees.com Orders@RoosterTees.com



RCL Media LLC.

This summer RCL Media hosted its first ever round of college interns from Rutgers University! On the final day we discussed what was learned, what could be improved, and most importantly of all, which direction they feel their future career will be in for PR and social media. At the end of the internship, they were able to determine which aspect of social media management they enjoyed the most. Wenxin and Ivanna discovered that they were more analytical than creative (creative in the design and content sense). The Fall Semester Interns will be starting in September with the Rutgers Semester. We are excited to see where the future will take our Summer 2022 interns! Sincerely,

Remi C. Leibovic **RCL Media Founder & CEO 973.506.9166**

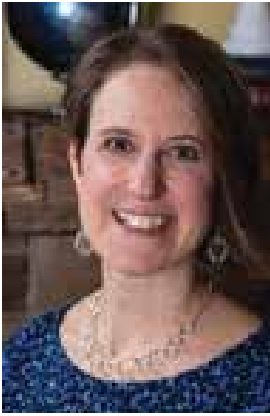


13 Oakland Avenue
Warwick, NY 10990
845.986.1177 | 800.562.2771

We Ask. We Listen. We Find Solutions.

Insurance & Inflation

The inflation rates in our economy are not giving up – they are just rising – and it is affecting the insurance industry. Factors contributing to increasing homeowners premiums include a 26% increase in building materials, 88% of firms experiencing project delays & having difficulty finding workers and 94% of Fortune 500 companies report supply chain disruptions. Auto premiums are being affected by a 15% increase on repairs, 8.2% increase in hourly auto mechanic labor and 30% increase in rental car costs. Call us today for a review, so we can make sure you're receiving the best price and coverage in these difficult times.



NEW LEARNING METHODS: EVERYTHING ESTATE PLANNING

By Valerie K. Zammiti, JD, MBA, LLM

Zammiti Law has expanded their breadth of education yet again. This time in social media. What happens today when we need an answer to a question? Undoubtedly, we "Google it!" To help meet folks where they may find the answers, we have started educating the public through social media. You can find us in all the places! New videos are posted regularly on Facebook, Instagram, LinkedIn, YouTube, and TikTok. Much of this content can also be found on our podcast, Everything Estate Planning.

Valerie K. **Zammiti**, JD, MBA, LLM of Zammiti Law, PLLC Ambassadorship Chair of the WVCC

We hope you find the short videos insightful. If so, please share, like, subscribe and comment. We're here as a resource to help others.

"See" you there soon!



Dream Worx Coworking

Dream Worx Coworking, located in the village of Warwick, provides a valuable option for entrepreneurs and remote working professionals to experience a reasonably priced local boutique coworking facility. Along with various desk options, printing, high speed WIFI, meeting room, snacks and general supplies, members also benefit from the bonus of networking, collaboration and inspirational energy that comes with a community work environment. We offer day passes, monthly memberships, meeting room rentals and a private office that can be booked by the month or day.

For more information, visit dreamworxcoworking.com or **call us to schedule a tour at 845.324.8981**

The winter season is here,

but there is still much to do at The Great Gorge. Play golf virtually with the golf simulator in our 2023 league with friends or family. Pair that with Hef's Hut, open Thursday - Sunday, and it's a winning combination. Located at 414 County Rd 517 Vernon, NJ, make us your destination for sports, live music, and fun this winter!

Great Gorge Golf Club

Follow us on our social media pages, or give us a call at (862) 801.7030 and learn more at www.greatgorgegolfclub.com



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13 Wheeler Ave., Warwick, NY,
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CLASS IN A GLASS

The Warwick Valley's classiest gastropub, Eddies Roadhouse, pours craft beer from small brewers around the region and the USA Thank You to our friends and family for supporting Eddies Roadhouse over the last 12 years. We are open for you at 18 Main St., Warwick. Celebrate with your recent college grad, or think holiday shopping with a gift card from **Eddies Roadhouse**. Excellent food from Eddies creative kitchen makes the perfect alternative to weekend cooking.

Call ahead, **845-986-7623** for takeout.



MEXICAN MEETS MAIN STREET, WARWICK, AT THE BONE YARD CANTINA

The best of **authentic Mexican food** and drinks are served at Bone Yard Cantina five days a week, Thursday to Monday, with Sunday brunch specials.

Created by the same team that made Cafe e Dolce a culinary success, Bone Yard Cantina, 17 Main St. is a lively fresh addition to downtown Warwick.

Call Bone Yard Cantina to book a personal or corporate party, **845-544-1386**.

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One of the most enjoyable aspects of our work is sharing our landscaping and design expertise with our clients. Sometimes we meet a client who has never worked with a landscape professional and our team gets to be the example for them of quality service, but even more frequently we are sought out by a client for our reputation of knowledge and great service. A certified landscaper saves you money.

Your landscape is part of your home, and for most people, your home is your single greatest investment. As with most things, doing it right from the start saves you money and time in the long run. That's where a quality landscape professional can help!

A certified landscaper can make sure that you're getting the most from your property. An otherwise unusable steep slope can become a beautiful, terraced garden, or the addition of properly situated shade trees can cut down energy costs as well as add beauty and value to your home. Our professionals can create a space that works for you!

Emily Seely

Office: 973.875.7200 Mobile: 973.362.8637 www.farmside.com

HOW A FINANCIAL PLAN CAN HELP YOU ACHIEVE YOUR BUCKET LIST



Pell Wealth Partners
Ameriprise Private Wealth Advisory Practice

We spend a lot of time daydreaming about our goals for the future. No matter what your aspirations are, a solid financial plan can be essential in helping you accomplish them. Financial plans come in all shapes and sizes, but there are core elements that distinguish those that work best. A well-crafted financial plan is:

1. **Personalized.** Your plan should contain the details of your current financial situation and outline your life goals, both near-term and extending into retirement. Using actual data can ground your plan in reality and help you see what you need to do to stay on track.
2. **Comprehensive.** All the bases of your financial life should be covered within your plan, from insurance to investments, cash flow, retirement, estate planning and everything in between. Seeing your full financial picture in one place makes it easier to adjust course or test scenarios as your priorities change down the road.
3. **Dynamic.** A financial plan is not a static document you create once and never revisit. Rather, it puts a stake in the ground that can inform future decisions. Your financial plan should be updated as your life goals and circumstances change.
4. **Trackable.** Without a plan, it is difficult to determine if you will be prepared to meet your anticipated retirement date, whether you have sufficient sums saved to put a child through college, or if you've taken proper steps to protect your family. In this way, your financial plan can help you stay accountable to your financial future.

If you have not yet had a comprehensive financial plan prepared for you and your family, consider working with an advisor who can help you get started. Together, you can identify doable steps to help you work toward your financial dreams.

EMS LOUNGE UNVEILED AT ST. ANTHONY COMMUNITY HOSPITAL



A dedicated space for our valuable EMS partners was unveiled at St. Anthony Community Hospital, a member of the Westchester Medical Center Health Network. The new lounge is designed to offer a comfortable place for them to take a respite from their busy day. For more information about emergency services at St. Anthony Community Hospital, visit <https://www.stanthonycommunityhosp.org/emergency-dept>

The Warwick Valley Chamber loves celebrating new businesses and business milestones with ribbon-cuttings and we had several in the last half of 2022.

Starting with business milestones, on July 8 **Greenwood Lake Bagels & Bakery**, located at 93 Windemere and owned by WVCC Board member Christine Moley, celebrated their 5th Anniversary. On July 29, we escaped to Great Gorge Golf Club in Vernon for the ribbon-cutting at **TreEscape adventure park**, a joint event with the Vernon Chamber. A true family affair, **RIO + CO** opened their beautiful women's boutique at 20 Spring St. on August 12. Preparing for the Halloween season, we cut the ribbon at **Thunderbird Farms** on Van Sickle Road in Pine Island for their Boo Barn and Haunted Trails on August 17. **Pell Wealth Partners** and WVCC Board Member Doug Messina celebrated their new location at 7 Wisner Road on August 19. We enjoyed a special ribbon-cutting complete with a Mariachi Band on September 1 at **Bone Yard Cantina** at 17 Main St. in downtown Warwick. On September 9, we cut the ribbon at a new yoga and wellness studio, **Saltara Healing LLC**, at 17 River St in Warwick. We were pleased to join the Orange County Chamber at the ribbon-cutting for **Raven Lake Studios** at 28 Church St on September 13. On September 23, we celebrated the grand re-opening of **Better Homes & Gardens Real Estate Green Team** at 7 Main St. We cut the ribbon with **Elle Wellness & Aesthetics** at their new location on West Street on October 13. Our last ribbon-cutting of the season was at **Last Whisky Bar** in the Warwick Valley Office & Technology Corporate Park on November 10. If you have a milestone event or a new location, we'd love to help you celebrate with a ribbon-cutting. We'd like at least two weeks to send invitations to our board and local officials. Just call us at 845-986-2720 or email info@warwickcc.org.



THE **WARWICK VALLEY CHAMBER** LOVES CELEBRATING **NEW BUSINESSES AND BUSINESS MILESTONES** WITH **RIBBON-CUTTINGS**



The Taste of Warwick

HAS BECOME ONE OF THE MOST POPULAR EVENTS IN THE WARWICK VALLEY AND THIS YEAR WAS NO EXCEPTION. IN OUR 27TH YEAR AT THE BEAUTIFUL WARWICK VALLEY WINERY & DISTILLERY, OVER 200 GUESTS SAMPLED DELICIOUS FOOD AND DRINK FROM 16 EATERIES AND 7 CRAFT BEVERAGE PRODUCERS WHILE ENJOYING THE SOUNDS OF LOCAL FAVORITE OMG ON THE PATIO ON A PERFECT NIGHT. Taste of Warwick is about showcasing the culinary excellence of the Warwick Valley and highlighting the individual eateries, wineries, breweries, distilleries, and cideries located here. The following eateries participated: Eddie's Roadhouse, Edenville Country Store, Fourteen Railroad, Greenwood Lake Bagels & Bakery, Greenwood Lake Roasters, Hef's Hut Bar & Grill, Meals By Anbu, Next To Fourteen, Noble Pies Bakery & Café, Old Stone House, Opa Greek Grill, Scout Goods 1831, Shannon's Eyes on The Pies, Shoprite Of Warwick, The Glenwood, Winery Café, Black Dirt Distillery, Clearview Vineyards, DUBCO Acres, Peck's Wine & Spirits, Shepherd's Eye Brewing Co, Warwick Valley Winery & Distillery, and Wine Time Wines & Liquors. And we couldn't do these wonderful events without the support of our event sponsors. 5 Star Sponsors: Access Supports for Living, Belowich & Walsh, Better Homes & Yard Service, Myles Wealth Management, St Anthony Hospital, Tuxedo Hudson Realty, Wall Radio, Warwick Valley Winery; 4 Star Sponsors: Charles Emanuel Rand Commercial, Christine Adams State Farm, E.P. Jansen Nursery, Nebraska Plumbing, Nikki "G" Grzegorzewski, Pell Wealth Partners, Rhinebeck Bank, Seely & Durland; 3 Star Sponsors: Edward Jones, Gilsenan Designs, Howard Hanna / Rand Realty, Hudson Valley Kitchen Design Center, Orange Bank & Trust, Practical Computer Services, The Stretch Artists, Track 7, Warwick Valley Telephone. We can't miss thanking our volunteers and committee Elizabeth Cassidy, Kim Corkum, Jean Beattie, Anita and Joe Volpe, Valerie Zammiti, Janine Dethmers, Eddie Cullari, Jason Grizzanti, John Redman, Chris Olert, Stefanie Keegan and Karen Wintrow.



Time for New Year's financial resolutions

It's that time of year when many of us promise ourselves we'll go to the gym more or learn a new language. But when making New Year's resolutions, why not also consider some financial ones? Here are a few suggestions: First, don't let inflation derail your investment strategy. Last year, some people may have stopped contributing to their 401(k)s as the cost of living rose. But if you can cut back in some areas, you may still be able to invest in your retirement plans. Also, try to control your debts. With rising interest rates and inflation, your credit card debt could increase. If you can pay your bill fully each month, you can avoid getting bogged down in debts and you'll have more money to invest. And if you haven't built an emergency fund, try to do so. It's a good idea to keep three to six months' worth of living expenses in a liquid, low-risk account. Finally, review your investment portfolio to help ensure it's still appropriate for your goals, risk tolerance and time horizon. These resolutions can be useful — so try to put them to work in 2023. This content was provided by Edward Jones for use

by Ryan O'Leary, your Edward Jones financial advisor at 845-987-7220. Member SIPC



GYMGUYZ Sussex/Orange County is #1 in home personal training.

GYMGUYZ Sussex/Orange County is #1 in home personal training. Our personal interaction sets you on a path to bringing fitness and health into your life. We are known for our in-home training but offer classes for all walks of life. We have worked with Self Direction in NY to bring our services to those with special needs.

We are happy to introduce to our staff a yoga instructor to offer services for personal and group yoga. Contact us today to find out more information on how we can bring health to you!

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ENJOY THE
FOOTBALL
SEASON
WITH A
NEW BEER
FROM

**BEVERAGE
PLUS 2**

The Super Bowl needs a Super Beer.

Make your first stop for that Super Bowl Super Beer at **Beverage Plus 2** in the heart of Warwick on South Street. **Beverage Plus 2** carries the hoppiest selection of beers from around the Hudson Valley and the World.

Beer lovers flock to **Beverage Plus 2** for every occasion – birthdays, graduations, first-job parties or retirements.

Join the thousands of beer lovers who have found their love – of beers at **Beverage Plus 2** in the heart of Warwick. It's also the home of Warwick's only walk-in humidor.

Open seven days a week. Drink responsibly and don't drink and drive.

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or email at Tom.Blaney@optimum.net**
Practical Computer Services

An Exciting 2nd Half Of Mixers With Our Members

The Warwick Valley Chamber covers the entire Town of Warwick including Vernon, NJ so we always enjoy taking our Mixers on the road which we did this quarter. No better place to hold a summer soiree than at **Cove Castle** on beautiful Greenwood Lake where we enjoyed the sun and lake in July. Then in August we headed to another picturesque site **Hef's Hut Bar & Grill** at Great Gorge Golf Club in Vernon, NJ for fun, food, and friends. Our only Espresso Mixer of the summer was held at the beautiful new **Keller Williams** Warwick office in September where everyone enjoyed coffee, pastries, and networking. Finally Halloween was the perfect time to visit the farm brewery of **DUBCO Acres**, the second location for Destination Unknown Beer Company out of Long Island. If you haven't been to a mixer, please attend one to see what they're all about. Members and non-members are welcome. And check out the great article in Chamber Connection by our Programs Committee Chair Janine Dethmers about the value of networking. If you're interested in hosting a mixer, please let us know by emailing info@warwickcc.org.



Holiday Mixer: Our last event of 2022 was our Annual Holiday Mixer held at Barrel 28 in Florida on December 6; thanks to Marc Lombardo and his staff for hosting a delightful evening. Thanks also to la's Threads for the generous donation of a beautiful custom-designed bag for our Door Prize Drawing.





The Pine Island Tap House opened its door slightly over a year ago in the heart of the black dirt region. Pete & Tammy Artusa's hope was to bring a brewery vibe to Pine Island, with over 26 craft beers, local wines, and seltzers. We have a beautiful outside beer garden, live music, and food trucks. If you are looking for a spot to hang out and relax, play some cornhole or eat our signature Bavarian Beast pretzel, then stop by the Tap House and enjoy our local brews with sunset views!

Peter F Artusa Head Beer Taster PinelandTapHouse.com P: 845.981.7117

Call for an appointment, **845.986.5001**



Haley Bookkeeping

Why does a small business need a bookkeeper?

"Staying organized" says Warwick-based HaleyBookkeeping's owner, Daryl. "Being able to categorize expenses correctly, reconcile your accounts, and even help you keep your business and personal accounts separate" are critical abilities for any small business to have. Accountants know that having an affordable bookkeeper who understands your financial position is integral to having a smart growth plan. Having up to date knowledge of where you stand places you in the best position to make sound financial decisions on how to move forward with your business.

Crystal Springs: Your Staycation Destination

This season, why not plan a staycation just next door at Crystal Springs Resort? Whether with the family, your friends or that special someone, join us for a memorable getaway just next door. Discover our exceptional winter packages, as well as recommendations for an array of on-property and area seasonal activities during your stay. Two full service luxury spas, an array of stylish dining outlets, fabulous indoor and outdoor pool complexes, plus the area's most expansive health and wellness center await. Discover all that Crystal Springs Resort has to offer this winter!

WARWICK-BASED COLLEGE MODE CONSULTING IS AN EDUCATIONAL CONSULTING GROUP

that helps high school students and their families navigate the stressful college admissions process. College Mode recently finished a successful application season with their 2023 seniors who submitted all their applications by the early deadlines in order to maximize acceptances, financial aid offers, and honors college placements. These seniors and their families are confident about all their college decisions thanks to the expert guidance from College Mode. If you know of a family that values finding the right college fit, maximizing acceptances, and financial aid offers, and wants to shift the conversation from “where will I get in” to “what do I want for my future” then please share our website, collegemodeconsulting.com, where they can sign up for a free consultation. Now is the perfect time to start if you are a Junior in High School.



ST. ANTHONY COMMUNITY HOSPITAL

KENNEDY BIRTHING CENTER RECEIVES 5-STAR RATINGS FROM HEALTH GRADES

The Kennedy Birthing Center at St. Anthony Community Hospital, a member of the Westchester Medical Center Health Network, received a 5-Star rating in 2022 for both Vaginal Delivery and C-Section Delivery from Healthgrades, a leading online hospital ratings source. The Kennedy Birthing Center uses one room

(LDRP rooms) for labor, delivery, recovery and postpartum . These rooms are equipped with the necessary tools and supplies to care for mother and baby before, during and after the birth. Other services include Gentle C-Sections, which mimic some essential components of natural childbirth by allowing parents to watch as their infant enters the world; Delayed Newborn Bathing, where the baby does not receive a bath until the next day and allows the newborn to stay with his or her mother; Couplet Care where the mother and her newborn are treated by the same nurse. This helps nurses provide high-quality, compassionate care to the family since that nurse will have extensive knowledge of their needs. For more information about the maternity services available at St. Anthony, visit <https://www.stanthonycommunityhosp.org/birthing-center>

Helene **Guss**

Director, Network Marketing and Communications/Site Coordination

Westchester Medical Center Health Network/Bon Secours Charity Health System

(O) 845-368-5570 Helene.Guss@wmchealth.org

Warwick Valley Chamber of Commerce, Inc.

January 2023

Annual Celebration:

The Warwick Valley Chamber Annual Celebration is always a grand event but this year it was spectacular at the beautiful Red Tail Lodge in Vernon on November 17 with a near record crowd. Attendees celebrated our award winners, had delicious food and drink, chatted with friends and colleagues, and danced the night away. Thanks to Warwick Chocolate Company for their generous donation of season favorite chocolate turkeys and to all of our sponsors including Presenting Sponsor Ozop Energy Solutions.

33rd Annual
Member Awards Celebration
Thursday, November 17th 2022

MOST VALUABLE PERSON Elizabeth Cassidy	CREATIVE REPURPOSING DUBCO Acres Feller Williams, First in New York Last Whiskey Bar Raven Lake Studio
VOLUNTEER OF THE YEAR Beshama Bhoopersand R Team at Rhinebeck Bank	RENOVATION Bose Yard Cantina Fox R Bear Lodge The Glenwood Woplam Construction
COMMITMENT TO COMMUNITY Warwick Police Department, Junior Police Academy	NEW CONSTRUCTION Warwick Auto Body



Sponsors

Presenting Sponsor..... OZOP Energy Solutions

Star Sponsors..... Access; Supports for Living
Kim Mauro Corlani, Feller Williams Realty
Myles Wealth Management
WALL Radio
WMC Health St. Anthony Community Hospital

Producer Sponsors..... Ameriprise / PVI Wealth Partners
Howard Hanna Rand Realty
Niki Grzegorzewski, Feller Williams Realty
Seely R Durand Insurance
Sleepfile of Warwick

Director Sponsors..... Edward Jones
Hip R Chic Boutique, Barbara Sullivan
Orange Bank & Trust
Practical Computer Services
Rhinebeck Bank
Warwick Institute of Culture
Warwick Valley Telephone
Zammit Law, PLLC



The Warwick Hope Chest

The non-profit Warwick Hope Chest at 90 North Main Street in Florida, New York is a ministry of 'Shared Ministries of Hope', a non-for-profit organization with a 501(c)(3) status.

The Warwick Hope Chest is an outreach program run by volunteers serving the community by providing donated new and gently used children's, women's and men's clothing in the Thrift Boutique. The proceeds generated support The Clothing Closet, Warwick's free clothing bank which has distributed over \$300,000 worth of free clothing to local families.

The Warwick Hope Chest is open Tuesdays, 2-5, Thursdays, 10-1 and Saturdays, 10-1. In-season clothing donations are gladly accepted during operating hours. Visit www.warwickhopechest.org for more information or contact Director Laura Shanahan at warwickhopechest@gmail.com.

2023 CHAMBER EVENTS



EXPRESSO MIXER AT LAVIANO JEWELERS

January 11, 2023 8:00 -10:00 am
10 Colonial Avenue Warwick, NY

This is a FREE event but please use this link to register: <https://directory.warwickcc.org/events/details/expresso-mixer-at-laviano-jewelers-9092>.



AFTER HOURS MIXER AT BONE YARD CANTINA

February 15, 2023 5:30-7:30 pm
17 Main Street Warwick, NY
Members \$10; Non-members \$20;

please use this link to register: <https://directory.warwickcc.org/events/details/after-hours-mixer-at-bone-yard-cantina-9098>



Mount Peter, New York's family mountain, expects to open for its 87th season on Saturday, December 17th.

In time for the opening, it has completed an ambitious expansion of its Snow Basin Learning Center, which includes an additional carpet lift to service its skiers and riders. Each season presents another opportunity to enhance the mountain's operations, and welcome guests back to enjoy all that the mountain can offer.

Winter outdoor enthusiasts of all skill levels are welcome. Its famous FREE beginner lessons are offered weekends and holidays to introduce newcomers to the sport. Private and family lessons are also available.

MEMBER UPDATES

WELCOME NEW MEMBERS 2022

We welcome these new businesses to the Warwick Valley and to the chamber.

BETTER HOME & YARD SERVICE

Michael Jotso
(845) 323-2226
info@betterhomeandyardlandscaping.com

BONE YARD CANTINA

Keith Yodice
17 Main St. 2nd Floor Warwick, NY 10990
(845) 544-1386
boneyardwarwick@gmail.com

ELIZABETH BRODERICK, TUXEDO HUDSON REALTY

Elizabeth Broderick
66 Orange Tpk Sloatsburg, NY 10974
(201) 965-5361
Eb@elizabethbroderickrealtor.com

CRUMM CAKES CUPCAKES

Amelia Crumm
4 Carter Road New Hampton, NY 10958
(845) 346-6314
Crummcakescupcakes@gmail.com

GILSENAN DESIGN

Roisin Ponkshe
12 Burt Street Warwick, NY 10990
(845) 986-8740
roisin@gilsenandesigns.com

HALEY BOOKKEEPING, LLC

Daryl Haley
3 Forester Avenue #16 Warwick, NY 10990
(914) 758-5089
haleybookkeeping112@gmail.com

KELLER WILLIAMS

Kevin Tuhy
46 Main St Warwick, NY 10990
(845) 928-8000
Kevin.tuhy@kw.com

LIGHTCLUB CURIOSITY SHOPPE WARWICK

Melissa & Catello Somma
26 Main Street Warwick, NY 10990
(845) 610-3968
Admin@mylightclub.com

PICASSA SELF CARE LLC

Giselle Escoto
237 Oakland Avenue Monroe, NY 10950
(646) 351-7653
gescoto1628@yahoo.com

PRISM PSYCHOTHERAPY LCSW P.C.

Mary Pacos
38 Ronald Reagan Boulevard Warwick, NY 10990 (845) 656-2606
maryepacoslcswr@gmail.com

RCL MEDIA

Remi Leibovic
170 Lakeside Road Hewitt, NJ 07421
(973) 506-9166
rclmedia.contact@gmail.com

RIO + CO

Sylvia Pilawa
20 Spring Street Suite 3 Warwick, NY 10990
(929) 239-7526

SALTARA HEALING

Tara Lauren Schluter/ Tara Marie Hoxha
17 River St Ste 9, Fl 3
Warwick, NY 10990
(845) 544-1444
owners@saltarahealing.com

TAMMY SCOTTO, BETTER HOMES & GARDENS REAL ESTATE GREEN TEAM

Tammy Scotto
7 Main St. Warwick, NY 10990
(845) 494-4706 (work)
tscotto0901@gmail.com

SPECTRUM REACH

Kevin Detwiller
90 Crystal Run Rd. Suite 301
Suite 301 Middletown, NY 10940
(973) 886-4418
kevin.detwiller@charter.com

SUSSEX ENERGY GROUP

Jason & Dawn Willams
20 Passaic Ave
Pompton Lakes, NJ 07442
(862) 354-4089
jw@sussexenergy.org

WARWICK TAXI LLC

John Knowles
(845) 544-8568
warwicktaxillc@gmail.com

WICKHAM WORKS

Melissa Shaw-Smith
3 Forrester Avenue Unit 8
Warwick, NY 10990
(917) 922-0943
mshawsmith@wickhamworks.org

WORLD WIDE MERCHANT SERVICES

Michelle Colombo
88 Fairways Drive
Middletown, NY 10940
(914) 850-0546
MichelleColombo314@gmail.com

17 & ORCHARD CANDLE COMPANY

Michelle Foster
17 Orchard Street Warwick, NY 10990 (973) 647-8994
Hello@17andorchard.com

MEMBERSHIP RENEWALS

We will be sending Membership Renewals for 2023 in early December with renewal due by January 31, 2023. We look forward to working with you for another year.

GIVE THE GIFT OF MEMBERSHIP

As an alternative to typical holiday gifts, consider the gift of a New Membership to a business associate who is not already a member of the Warwick Valley Chamber. And remember that if you refer a new member, you'll receive a \$25 credit to your membership.

If you're interested in gifting a membership to someone, call the Chamber office at 845-986-2720 to set it up.

CORPORATE SPONSORSHIPS

A smart and economical way to invest your marketing dollars for year-round exposure and inclusion as a sponsor of all Chamber events.

Platinum -	\$15,500 value for	\$7750
Gold -	\$9500 value for	\$4750
Silver -	\$5500 value for	\$2750
Bronze -	\$2500 value for	\$1250

Contact the Chamber office for more information at info@warwickcc.org or (845) 986-2720

THANK YOU RENEWED MEMBERS 2022

- Charlotte's Tea Room
- Epic Insurance Brokers
- Honey Buz
- Inn at Stony Creek
- Krystal Kleening
- McManus & McManus
- TD Bank
- Track 7
- Village Childcare Services
- Warwick Conference Center



WARWICK VALLEY

Applefest

OCTOBER 1, 2023

9:00 AM until 5:00 PM

SPONSORSHIPS AVAILABLE

Exceptional Benefits at Every Level

EMPIRE \$4500

GALA \$3000

HONEYCRISP \$1750

MCINTOSH \$500

EMAIL: INFO@WARWICKCC.ORG

CALL: 845.986.2720

