



THE CHAMBER CONNECTION

Published by The Warwick Valley Chamber of Commerce, Inc.

Warwick Valley Chamber of Commerce, Inc.

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Executive Director
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Administrative Assistant
SARAH ARMAND

The Chamber Connection

is published by

The Warwick Valley Chamber of Commerce

Chamber Caboose, South Street
Post Office Box 202, Warwick, New York 10990
Phone: (845) 986-2720 Fax: (845) 986-6982

Email: info@warwickcc.org Web: www.warwickcc.org
Newsletter: Nina Kannon Prepress Services

Membership Categories

Corporate Member \$390 16+ employees, 2 representatives	Small Business Member \$175 1 - 6 employees
Medium Business Member \$290 7 - 15 employees	New Business Member \$140 In operation less than 1 year
Non-Profit Organization \$85	

All board meetings are open to WVCC members.

EXPO 2012 Sponsorships Now Open

As a member of the Warwick Valley Chamber of Commerce, we're confident you share in our enthusiasm as we make plans for a bigger and better EXPO this year. The event is scheduled for Saturday, March 31 at the Warwick Valley Middle School. Last year we had over 100 exhibitors and 1,200 attendees. This year we expect even more!



The Chamber believes that connecting our 540-plus members with other business professionals at the EXPO will enhance and build business opportunities. EXPO '12 will have a scheduled vendor-to-vendor visit from 9:00 to 10 a.m. before the public arrives. The event also demonstrates a community-wide commitment to shopping locally by showing the public the goods and services local busi-

Be visible, meet new clients; don't be left out

For the cost of a newspaper ad that runs just one time, you can put your business, your product and your services—with your personal touch—in front of more than 1,200 people on one golden day.

Registration is now open for the fifth annual **Warwick Valley EXPO**. The event will be held Saturday, March 31, 2012 at the Warwick Valley Middle School located at 225 West Street. The exposition will open its doors at 10 am. If you haven't participated yet, you should know that **EXPO** is a professionally-run trade show complete with draped booths, professionally-printed signage, plus—back by popular demand—is the exclusive 'After Hours Business Mixer' for all vendor participants, sponsored by the Chamber. Network and receive all final handouts and information about the **EXPO**. There will be a business-to-business networking hour prior to the opening to the public. Don't be left out. Call the Chamber (845) 986-2720 with any and all questions. For detailed information visit www.warwickcc.org.

nesses offer. By supporting local businesses, both retail and home-based, we can directly impact the quality of life in the community and in the neighborhoods where we work and live. The **EXPO** committee is reaching out and offering sponsorships to our membership so that we might offer a prime position before we engage other vendors. Our sponsorship levels are: Partner for \$3,000, Patron for \$2,000, and Associate for \$1,000.

Dates to Remember

January 6	Board of Directors Meeting Mt. Alverno, 8:00 am - 9:00 am
January 10	Power Networking Dinner Iron Forge Inn 6:00 pm - 8:00 pm
January 18	Espresso Morning Mixer Country Chevy 7:30 am - 9:30 am
January 26	Business Mixer 5:30 pm - 8:30 pm
February 3	Board of Directors Meeting Mt. Alverno, 8:00 am - 9:00 am
February 14	Power Networking Luncheon Grappa Restaurant 11:30 am - 1:00 pm Espresso Morning Mixer 7:30 am - 9:30 am Business Mixer 5:30 pm - 7:30 pm
March 2	Board of Directors Meeting Mt. Alverno, 8:00 am - 9:00 am
March 3, 4	Winter Blues Weekend Village of Warwick
March 12-16	WVCC Job Shadowing Program
March	Power Networking Dinner 5:30 pm - 7:30 pm Espresso Morning Mixer 7:30 am - 9:30 am
March 31	WVCC Warwick Valley EXPO Warwick Valley Middle School 10:00 am - 3:30 pm

Ways to protect yourself throughout the new year

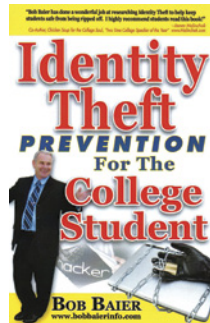
by Robert Baier www.bobbaierinfo.com author of the book *Identity Theft Prevention for the College Student*

For Online Shopping

Never send personal or financial information via a website unless you see a locked padlock image on your browser's status bar and "https" instead of "http". Use strong passwords that have upper and lower case letters, numbers (and symbols if allowed) and change them frequently.

For Shopping at the Mall

Carry your wallet or purse securely. Never take your social security card or checkbook with you. Limit the number of credit cards you have with you. Be aware of people standing near you when you are making purchases. Examine your credit card statements item by item each month all year.



Sugar Loaf interior designer celebrates 25 years

Dorian DeHaan Rossi, Dezign Concepts, encompasses all realms of residential and commercial interior design. Specializing in complete home remodeling, she carries her own line of custom cabinetry to complete the kitchen, bath, library, entertainment, and closet rooms. Dorian has filmed with HGTV and has studied architecture and design extensively throughout Italy. She has accounts with some of the finest designer show-

rooms in NYC. State-certified, she sits on the NYS Board of Education's Board for Interior Design, and holds dual degrees in both Interior Design and Architecture from Pratt Institute in Brooklyn. Hours are by appointment, call (845) 469-5342 or visit www.doriandehaanrossi.com.

Another great year

Membership Chair Sherry Bukovcan

Here we are starting another exciting year. On behalf of WVCC, I would like to thank **ShopRite** and **Warwick Grove** for hosting our new members lunch in October, and **Taco Hombre** for hosting in November. Thank you for providing great food and a warm welcome to our new members. I'd also like to thank and appreciate all sponsors who have hosted new members luncheons throughout the 2011 calendar year. Your generosity and camaraderie is part of the reason for the continued great success of the Warwick Valley Chamber of Commerce: February, **Iron Forge**; March, **Landmark Inn**; April, **Copper Bottom**; May, **Inn at Long Pond**; June, **Rogowski Farm**; July, **Ciao Bella of Warwick**; August, **Emerald Point**; September, **El Azteca**; October, **ShopRite** and **Warwick Grove**; November, **TacoHombre**.

Senior move manager

Organize 4 You has expanded its services to being a National Associated Senior Move Manger. What this means is that personalized attention is given to seniors moving into assisted and senior care living. **Organize 4 You** will sort through belongings, draw a floor plan for the furniture, then pack and unpack for the senior. By a Senior Move Manager doing this instead of a family member, there is less stress and anxiety with the move. **Organize 4 You** is dedicated to creating a 'stress-free life style' for their clients. Call Maryann Peters (347) 338-8189 or visit www.organize4youny.com.

Wow, what a great time for Real Estate

Now is the time for property buyers. The gloom and doom we've been hearing is quite contrary depending on which side of the table you're sitting. If you're a buyer looking to purchase a residential home, multi-family, commercial property or land, now is the time. Rates are at all-time lows and property prices are continuing to plummet. For further information, call **Wayne Patterson, Associate Broker, Better Homes & Gardens Rand Realty** (845) 986 3387. Are you thinking of selling your property? Call **Wayne Patterson** for a free comparative market analysis.

Stay the course

Edward Lynch of **Edward Jones Investments** cites recent stock market volatility but cautions investors against letting short-term changes derail long-term financial goals. "Today's volatility is fueled by fear over U.S. and European debt, not by fundamentals which are generally strong," Lynch advises. "Obtain professional help to maintain a well-diversified portfolio, take advantage of today's great opportunities for quality investments, and stay the course." He sees recent volatility as incomparable to 2008 when the U.S. was in recession and financial crisis. Lynch concludes, "Given current record corporate earnings, the sidelines are no place to be for one's long-term money." For a complimentary consultation call (845) 987-7220.

Quickbooks training

R&D Legal Bookkeeping, dba R&D Accounting and Business Management, a top notch bookkeeping, accounting, payroll and administrative service firm, has expanded to include business consulting for small businesses and personal tax preparation. Coming in January 2012, **R&D Legal Bookkeeping** will offer Quickbooks training in a classroom facility for individuals and groups up to four. The classes include basic knowledge of bookkeeping. The company has specialized skills to work with contractors and attorneys benefiting from certified payroll and trust management. Please call (845) 986-9424 for a free initial consultation or learn more by visiting www.rdlegalbookkeeping.com.

iPad and iPhone credit card processing

Now you can process credit cards directly from your iPad or iPhone, send sales receipts by email or actually print a receipt from your device. **Newtek Merchant Solutions** is a full service credit card processing company that offers the most competitive rates, state-of-the-art equipment, and the highest quality customer service and support. Additional products offered include gift and loyalty card programs, and check verification/guarantee. **Newtek's** Caryn Burke has successfully worked with hundreds of merchants, providing exceptional solutions with the most cost-effective processing available. Warwick resident Caryn Burke is looking forward to working with you. Please visit cburke@newtekpayers.com. or call (914) 548-4548 to find out the latest in state-of-the-art credit card processing.

Striving for excellence

Mechanical Rubber Products of Warwick, NY, recently received new agency approvals and is seeing business increase by striving to reach new levels of customer service and committing to quality. Receiving approvals from the NYS Department of Transportation and NJ Transit Unified Certification Program along with a category change to 'manufacturing' from Bombardier Aerospace in Canada allows the company to secure increased business with both aviation and space flight companies. According to President and CEO, Cedric Glasper, the company is working to receive AS9100C certification, a quality management system specific to the aerospace industry which shows commitment to delivering quality products and improving corporate visibility.

Share in the harvest

Bracco Farms is accepting applications until May for the 2012 season CSA. The basic idea of CSA, or Community Supported Agriculture, is that a farmer grows for a group of members who have purchased 'shares' in the harvest. When the crops start coming in June, the farmer delivers a weekly assortment of vegetables, herbs and some fruit. **Bracco Farms** CSA will run from June 5, 2012 until October 30, with a weekly pick-up at the farm in Pine Island on Tuesdays between 10 am and 2 pm. The cost of a full share is \$550 for 22 weeks. Cost of a half share is \$300 for 22 weeks. For a 2012 CSA application email info@braccofarms.com or call (973) 638-1100.

Your website's rank

Write On Point suggests your website may rank lower than you think. If you have a site, chances are you check your rankings often. Unfortunately, Google's personalized search feature can make you think your rankings are much higher than they actually are. If you often visit your website personalized search (which customizes your results) it will rank your site higher in a search for you than for someone else, regardless of whether you are logged into your Google account. Let **Write On Point** perform a free rank check to determine where you really are in the search results. Contact (845) 258-6777 or info@writeonpointseo.com.



From the Caboose

by **Executive Director Michael Johndrow**



OK, so it's a brand new year and we've seen some snow, but at least the MTA tax has melted away – right? I'd like to begin 2012 by reminding you that as WVCC members, you are eligible for all the following benefits:

Free Facebook Marketing

Free Website Directory Listing

Free Website Event Listings

Free Newsletter Articles

Free Weekly Calendar Listings

Free Live Radio Spots

Low Cost Visitor Guide Inclusion

Low Cost Power Networking Events

Low Cost Business Mixers

Health Insurance Group Rates

When I was hired as your Executive Director in 2007, many of these benefits did not exist. Though we have struggled to keep the cost of membership the same for the past six years, there has been a modest increase in dues for 2012. Please understand the need for change and keep our ability to serve and support you going strong.

Here is the event rundown for the last three months:

APPLEFEST was another great success despite the preceding adverse weather.

EXPRESSO MIXERS: Sugar Shack Café, State Farm Insurance/Bonni Masi Oswald, Warwick Properties and PrimoSports.

POWER NETWORKING EVENTS: El Azteca and Inn at Long Pond.

BUSINESS MIXERS: Pennings Orchard & Farm Market, Jack's Pub at Catlin Gardens.

RIBBON CUTTINGS: The Sells All, Warwick Dance Center, Mulberry Tree Center, Encore Décor, Apple Valley Pharmacy, All Island Realty Group, Community Vision, Warwick Counseling Professionals.

Our ANNUAL MEMBERSHIP DINNER at the Warwick Valley Country Club was well attended. The evening of celebration included the induction of three new members to our 25-member Board of Directors: Caryn Burke of Newtek Business Partners, Janine Dethmer of Corporate Impressions, and Vicki Garby of Zero G Deals. Awards for 2011: Best Building Renovation: Eddies Roadhouse; Green Business of the Year: Greenway Technologies; Volunteer of the Year: Janine Dethmer. Our guest speaker Maureen Halahan, Executive Director of the Orange County Partnership, addressed current and future economic development in Orange County.

The 21ST WARWICK VALLEY GUIDE will be out in April. It is worth noting that the 40,000 copies of this brochure that are printed and distributed are always in great demand. If you would like your business included or if you have any questions, call the Caboose.

And finally, a very special thank you to all of you for your support. A profound note of gratitude is extended to all of our sponsors for the many events and functions that the Chamber offers, including our EXPO, the Taste of Warwick, Applefest and our Annual Dinner. We could not be the successful organization that we are without you.

Chamber Getaway Cruise Sept 28-30



There's nothing like a quick getaway, especially when it's at sea. This two-night cruise is perfect to pamper yourself in the spa, or indulge in some fun at the casino or dance club. Sailing roundtrip from New York City, departing Friday, September 28, 2012 and returning Sunday, all entertainment, culinary delights, shopping and fun will be available to you. Roundtrip transportation from Warwick is included in the price. You need not be a Chamber member to join in the fun. Details are available online at www.CastleCruises.com, www.warwickcc.org, via e-mail info@CastleCruises.com and (845) 651-2250.



15 years of dedication

The Chosun Taekwondo Academy & Hatha Yoga Center is proudly celebrating its 15th year of continuous operation in the Village of Warwick. The mission of the institute—to provide authentic, holistically-oriented martial arts and hatha yoga instruction in an encouraging environment—has served to build a strong community of dedicated practitioners. Students of all ages

benefit from a traditional curriculum that supports taekwondo as a martial way or path rather than merely a sport. Taekwondo classes are unlimited and taught by qualified adult instructors. Call (845) 986-2288 or visit www.chosuntkd.com.

Online and local shopping options

October first was the official grand opening of Wanda Kinnunen's **The Sell All** located at 2 North Main Street, Suite 2 in Florida. Wanda created **The Sell All** which started off, and still operates online. **The Sell All** carries gift items, personalized pens, mugs, invitations and offers free gift wrapping for items purchased in the store. **The Sell All** is hoping to increase local shopping within the village. Call Wanda (845) 508-6500, thesellall@optimum.net, or visit www.thesellall.com.

New massage location and \$10 off

Warwick Massage has recently moved to 52 Distillery Road in the town of Warwick. The new location is a home-office 2 miles from downtown on a quiet country road, overlooking a pond with some lovely views. Anne Woehrle, owner of **Warwick Massage**, has over 20 years experience practicing massage therapy, is a NYS licensed massage therapist (LMT) and nationally certified in therapeutic massage and bodywork. For a limited time **Warwick Massage** is offering \$10 off a one-hour session or a one-hour gift certificate to all WVCC members. Contact: warwickmassage.com (845) 986-3644.

B Corps are coming to New York

by Gary Schuster, Esq., Jacobowitz & Gubits, LLP

Many people have sought a way to good while doing well. New York will soon join six other states in having 'Benefit Corporations.' In addition to making a profit, B Corps are required to benefit the public such as by relieving poverty or promoting health, education or the environment. B Corps use independent third parties to assess how they are achieving their public benefits. They are subject to higher standards of transparency and accountability, and must consider how their actions will impact employees, customers, suppliers and the community. For more information, call 778-2121 or read my blog at www.jacobowitz.com.

No hit and run site

Within one year of doing business, **DiscountBlabber.com** has given \$4,500 back to the local community. Not your typical daily deal site with the hit and run approach, **DiscountBlabber.com** covers Orange, Ulster and Dutchess counties with such features as 'follow-up' and 'birthday' vouchers, pay-per-calls and 5-spot deals. Advertising for businesses is guaranteed to work or it's free! Every customer at check-out has the opportunity to select from community partners lists and 10% of their sale goes directly to that charity. It's a win-win-win. Help reach 100,000-plus subscribers today!

April Shred event

SK Paper Shred and **The Greater Hudson Bank** will hold a paper shred event on April 21 at 25 Elm Street, Warwick. Cost is \$6 per grocery bag with proceeds to benefit the **Warwick Humane Society**. Shredding will be done on-site viewed via live video as documents are destroyed. No need to remove staples, binder clips, paper clips, rubber bands or fasteners. The industrial shredder shreds in minutes before your eyes. Call Skip (973) 875-3444 skpapershred.com.

Spirit of giving

This New Year, **Spadafina Photography** is promoting the spirit of giving by offering significant discounts to all members of the WVCC. For the remainder of 2011 and for the entire month of January, all Chamber members will receive a 25% discount on business-related photographic services. Now is the time to update that headshot, photograph new merchandise, and finally add some visuals to your website. **Spadafina Photography** provides the highest quality results, and for a limited time, you can share in the spirit of giving to spread a little new year cheer. Warmest wishes to you and your families.

Community active

As 2011 ends, Warwick's **Greater Hudson Bank** reflects on another successful year. They continue to grow with a new branch planned for 2012. **Greater Hudson Bank** remains committed to being active in the community by hosting a third annual block party benefiting **The Warwick Valley Humane Society** and Guiding Eyes for the Blind. The bank joined the **Warwick Valley Rotary** where it serves on a committee, hosted a successful shred event benefiting the Humane Society and plans another shred event April 21, 2012. On December 8 **Greater Hudson Bank** hosted their annual customer appreciation luncheon. They would like to wish you a happy and successful 2012.

Seventy-Second Annual Membership Dinner



Renovation of the year awarded to Eddie's Roadhouse. Garrett Durland, Eddie and Donna Cullari, Michael Johndrow.



The 2011 Annual Dinner Sponsors pictured left to right: Community Vision's Greyson Floss and Laura Callahan, Paul Raffanello, CPA, WVT Communication's Ginny Quackenbush, State Farm Insurance's Bonni Masi-Oswald, Key Bank's Andrea Gaetano, and St. Anthony Community Hospital's Jeff Reilly.



Green Business of the Year was awarded to Greenway Technologies. Garrett Durland, David Woglom, Michael Johndrow.



Volunteer of the Year with Garrett Durland and Michael Johndrow was Janine Dethmers of Corporate Impressions.



New Board Members are Vikki Garby, Caryn Burke, and Janine Dethmers.



Guest Speaker Maureen Halahan of Orange County Partnership with Michael Sweeton and Michael Johndrow.

Chamber of Commerce Program Committee News by Program Director Paul Raffanello, CPA

My first year as Program Director gave me a great opportunity to reach out to many businesses. Many new Chamber members came to our events and discovered what the **Warwick Valley Chamber of Commerce** is all about. 2011 was yet another great year for the Chamber. We held 10 structured networking events that attracted over 400 people, 8 mixers, and 2 educational events. We also began holding a new type of morning mixer entitled 'Expresso Mixer.' The Annual Dinner held at the **Warwick Valley Country Club** was enjoyed by many. Over 100 people attended, and featured Maureen Halahan as our guest speaker. Music was provided by **Starlight Entertainment**. I would like to thank Janine Dethmers and Marci Oakley for coordinating the Business Mixers, and to Michael Johndrow for coordinating the Expresso Mixers. Chamber members are encouraged to join any committee.

Welcome New and Renewed Members

ANTHONY MARTINI, MD

Anthony Martini
8 Forester Avenue
Warwick, NY 10990
(845) 986-7474

BOSS HAWGS BACKYARD SMOKERS

Thomas Accardo
5 Hedges Road
Warwick, NY 10990
(646) 210-7969

BIXBY & CO., LLC

Kate McAleer
133 Rt. 94 South
Warwick, NY 10990
(845) 346-6591

COMMON COUPON

Rob & Linda Schuller
65 Sleep Valley Road
Warwick, NY 10990
(845) 544-4926

COMMUNITY VISION, INC.

Greyson Floss
58 Main Street
Warwick, NY 10990
(845) 649-8919

ENCORE DECOR

Celia Cantelmo
24 Ronald Reagan Blvd
Warwick, NY 10990
(845) 986-7001

EVY'S CATERING

Evangeline Melackrinis
16 Pewter Circle
Chester, NY 10918
(845) 469-3694

FOOT SPA & TEA BAR

Joann Daly
36A South Street
Warwick, NY 10990
(845) 986-7174

GOAL DIRECTED THERAPY PNP

Karen Decher RN, MSN
10 Colonial Avenue
Warwick, NY 10990
(347) 623-0305

KNITSWISS

Claudia Bandelier
298 Black Meadow Road
Chester, NY 10918
(845) 610-3502

LUCAS SPEECH & LANGUAGE PATHOLOGY

Ingrid Lucas
10 Colonial Avenue
Warwick, NY 10990
(845) 243-3133

LUMINOUSLY HEALTHY

Teodora Touzharova
15 Kain Road
Warwick, NY 10990
(646) 510-1797

MILL POND CLEANERS

Michael Littier
46 Millpond Pkwy
Monroe, NY 10950
(845) 783-9242

MISTUCKY CREEK CO.

Lloyd VanDuzer
331 Route 94 South
Warwick, NY 10990
(845) 988-4677

OH DOG!

Robert Bibel
Route 94, Meadowcrest
Warwick, NY 10990
(656) 251-0124

PATRICIA QUINN CREATIVE ARTS THERAPY PLLC

Patricia Quinn
1 Colonial Avenue
Warwick, NY 10990
(845) 649-0953

P&D REMODELING, LLC

Debbie Grazioso
Warwick, NY 10990
(845) 343-6390

SMOKEY'S BRICK OVEN TAVERN

Bruce Zaretsky, 2 Vernon
Crossing, Glenwood, NJ 07418
(973) 764-2600

STARLIGHT ENTERTAINMENT

Charles Skerret
11 Greenwood Drive
Goshen, NY 10924
(845) 469-3578

SURROUND IT

Martin Hayes
50 Distillery Road
Warwick, NY 10990
(845) 709-3628

VILLAGE BUZZ CAFE, LLC

Jamie Heller
91 Windermere Avenue
Greenwood Lake, NY 10925
(845) 477-2415

WARWICK COUNSELING PROFESSIONALS

Devon Donahue
12 Oakland Avenue, 1st Floor
Warwick, NY 10990
(845) 986-9499

WARWICK SCHOOL OF MUSIC

Peter Stika
610 County Route 1
Pine Island, NY 10969
(845) 258-1588

WHOLE KIDS EDUCATION FOUNDATION, INC.

Denice Davis
Warwick, NY 10990
(845) 987-7180

Renewed

COPPER BOTTOM

EAGLE DRIVE GOLF

K&M DESIGNS

MYLES FINANCIAL

Parties happen



Because great parties happen throughout the year, **Evy's Catering** will be making trays of Baklava, Kourambietes (Powered Butter Cookies) and Koulourakia (Easter Twists) made-to-order when given 48-hour notice. Please call (845) 469-3694 to inquire about free local delivery. A 16-inch round tray of 20-25 pieces is \$40 and an 18-inch round tray of 30-35 pieces is \$50. Your family and friends will love this unique tray of goodies. Call (845) 469-3694 visit evyscatering.com.

New talent in town

Sharlene's Hair Design of 16 Main Street, Warwick, is welcoming Caitlin Connolly to the staff. Caitlin recently relocated from NYC where she worked as a set designer in the film and fashion industry for ten years. Turning her artistic talents to hair styling, she studied at the Avada Institute in soho and Empire Hair Academy, training at one of NYC's top salons, working on runway shows for fashion week, and freelancing for magazine photo shoots. Call **Sharlene's Hair Design** (845) 986-3349 for a free consultation with Caitlin.

EXPO 2012

March 31

Personal service

Track 7 Postal Center can wrap, pack and ship items domestically or internationally, overnight or ground. They can send and receive heavy freight. **Track 7** meets the needs of the business owner with in-house printing, faxing, copying and shredding services. For friendly, efficient and personal service, visit **Track 7 Postal Center**, 5 First Street, Warwick (845) 544-1810.

Tips from Plaza

Charlie LaVerdi of **Plaza Driving School** would like to remind both new and experienced drivers to concentrate fully on the task of driving and avoid distractions. Remember that driving is a learning experience and it takes practice to drive in winter weather conditions. Please make sure that your car has snowtires, a window scraper, shovel, bag of salt, blanket, and provisions for driving off the beaten path. **Plaza Driving School** offers discounts to chamber members. Call (845) 783-4822.

Winter customized skin care

Winter is here with cold and damaging weather, from chapped lips to tight and dry skin. Here come the helping hands to give you smooth and healthy skin. **Mary Kay** cosmetics has a great skin care product line for men and women who care about their first impressions with a healthy and radiant look. Sherry Bukovcan, Senior Director with **Mary Kay Cosmetics** is celebrating her 30th anniversary in business and is looking forward to helping you achieve the healthy skin you deserve. Please call for a consultation to learn about customized skin care programs (845) 986-7869 sbukovcan@marykay.com.



Focus, momentum and success

Anna Gibbs earned her international certification as a Business Coach, Leadership Coach and Life Coach through the World Coach Institute (WCI) and is a proud member of the International Coach Federation (ICF). Anna works with clients

Mobile and loyalty

to help them move forward in business and in life with greater focus, momentum and success. **Anna Gibbs** has over 21 years of experience in sales and marketing and recruiting and leadership development. As a coach, she combines her experience, training and natural communication skills into a very direct and powerful experience for clients. Please visit www.annagibbs.net and inquire about the free consultation and Chamber discount.

Imagine how powerful it would be if you were able to contact your customers instantly through their cell phones via text message to promote an event or discount. **Zero G Deals** combines the newest form of mobile marketing with the proven concept of loyalty marketing. **Zero G Deals** entices customers to frequent your business and keeps them coming back by rewarding their loyalty. Look for **Zero G Deals** loyalty kiosks at your favorite businesses and be sure to check-in. Call (800) 930-9366 for details.

Rated top ten

Budget Blinds of Orange County was selected one of the top ten locations of the 1,289 **Budget Blinds** located nationwide based on customer compliments on product, service and satisfaction. The company's draperies and top treatments ranked 15th in the nation although soft treatments are a more complex sale. **Budget Blinds of Orange County** has a blind for every budget and is offering a special deal to fellow Chamber members. Call **Budget Blinds of Orange County NY** (845) 369-6038.

So much energy

Isagenix is an effective nutritional program that benefits everyone. All natural products flood your body with nutrients you need on a daily basis to function at your best. The nutritional cleanse releases the toxins that can compromise your health. "After 30 years of taking vitamins, eating right and exercising I started on **Isagenix** to improve my energy. The *second day* on **Isagenix** I had so much energy throughout the day I forgot to have my coffee! Two years later the benefits still surprise me. I lost 17 pounds without dieting, sleep less and have more energy," testifies Susan Hope Fogel. Call (845) 986-0986 avibrantyou@gmail.com.



Volunteers for holiday parking cheer

Students from the Warwick Valley High School Future Farmers of America program volunteered their time to decorate all the village parking meters for the holiday season. The Chamber would like to thank Mrs. Colgan and her students for lending a helping hand. From left to right are Anna Cranston, Erin Langdale, Rachel Micalef, Taylor Mosher and Dylan Cosgrove.

New photography studio, instruction

Dragonfly Studio announces a grand opening in January 2012. Offering corporate and product photography services, international award-winning photographers Diane Bollen and Joe Brady, www.dragonflystudiocafe.com and www.joebrady-photography.com, bring their vision and expertise to clients in Warwick. Diane, a PPA-certified professional photographer and gallery award-winner, specializes in artistic portraiture to create timeless works of art. Joe, a PPA master craftsman, brings his vision to environmental portraiture and his award-winning landscape images. Joe and Diane teach photography, and Photoshop for beginners and professionals. Diane will teach a 6-week beginner photography class at the **Warwick Community Center** in January and looks forward to networking with area businesses.

\$20 million sales

"There's nothing as powerful as a 'SOLD' sign," says Geoff Green, broker/owner of **The Green Team Home Selling System**. Now in its seventh year, **The Green Team** is proud of its record: \$20 million in sales volume for 2011! Whether you are a buyer or seller in the market for residential or commercial real estate, hire a team of professionals for the price of one agent and become another one of **The Green Team's** satisfied clients 'SOLD' on **The Green Team**. See www.greenteamsells.com 7 Main St., Warwick 986-7730.

Remodeling and barrier-free dealer

P & D Remodeling, LLC, a residential remodeling company owned and operated by Pasquale and Debbie Grazioso, is proud to be a new member of the WVCC. Servicing most of the Hudson Valley, Pasquale has over 20 years of experience specializing in kitchens and bathrooms. **P & D Remodeling** expertly modifies homes to make them more accessible to those with disabilities, and is the local dealer for Best Bath Showers which has a line of barrier-free showers. To inquire about services call (845) 343-6390 or visit: www.PD-Remodeling.com.



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